

Questions - 2018-19 Seattle Preschool Program and Pathway RFI

Information Session – #1 December 14, 2017		
No.	Question	Answer
1	What counts as proof of displacement? We're in an SPS building and we're always at risk. We also don't get notified until late in the school year; last year we got notified in May.	Any documentation of communication between your agency and a representative of the school district (email conversations, letters, etc). Any
2	In the Community Center space what do you mean when you say shared with School Age program	There are school-age before and after school programs currently operating in both community centers. They would utilize the same primary classroom identified for the SPP preschool before and after the required six hour preschool program. Specific operational hours would be negotiated to meet needs of each program.
3	On previous lease agreements with Parks, we have been charged for an 8 hour day but we might be only operating a 6 hour program. Would our lease get prorated?	The lease rate is based on a six hour SPP program. Providers will have administrative access for at least 30 minutes before and after the program. There is an additional fee if wrap around care is provided.
4	Can you clarify whether or not the proposal can be written in single space or double spaced? It's not specified on page 9.	It can be either single spaced or double spaced as long as you don't exceed the total pages required indicated on page 9 of the RFI.
5	In the Community Center Initiative, does priority level 1 for pathway include programs who don't have space?	No. Priority level 1 for the Community Center Initiative is for current SPP or SPP Pathway providers facing displacement and located in the same geographic area as the Community Center. See page 17 of the RFI.
6	In your slide about High Need Locations, how do you define "demand exceeded SPP capacity"? In other words, what factors do you look at in considering an area saturated? What areas of the City currently have high demand?	We look at the number of applicants in a geographic area against the number of available preschool programs. For SPP and our other early learning programs that also includes looking at where we have the largest waiting lists. We have historically had high waiting lists in the North end and a moderate waiting list in South West Seattle. South East Seattle and Central District have the smallest waiting lists.
7	What do you mean by universal? When will the City reach it's universal goal?	The original intent was to reach every interested Seattle family with an eligible 3- and 4-year old by the year 2035. This was the goal under the previous Mayoral administration. In anticipation of a new Levy and with the transition to a new administration, it's possible that the new Mayor will have different goals and priorities for the program
8	When SPP is up for Levy renewal next Fall will	We don't know at this time what will be included in the Levy package next Fall.

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	there be funding extended care or summer care?	
9	I want to apply and operate a program but I don't have a site secured right now. I'm still looking at some options.	You can still apply but you will be most competitive if you can show evidence of a viable location by the time you submit your application. If you're application is selected, you will be required to have a location before you can receive a contract from the City.
10	How do we get access to the SPS School Segmentation District reports referred to on page 11 of the RFI?	Seattle Public Schools is no longer releasing the SPS School Segmentation reports publicly. Instead, DEEL will work directly with SPS in obtaining current information on the back end regarding low performing schools. For a general idea of how schools are doing, you can go to SPS's Performance and Accountability page on their website: http://www.seattleschools.org/district/district_scorecards
11	What about providers who are graduating from Pathway to SPP do we need use this process?	No. You only need to go through the RFI process if you are applying for expansion whether by adding additional classrooms or locations.
12	Can you confirm the word count limit for question 6 on Exhibit C? Is it 1000 words for the whole of 6 or 1000 words each for 6A, 6B and 6C?	It is 1000 words for all of question 6.

Information Session #2 December 15, 2017

1	Where do I go to find this information on line?	http://www.seattle.gov/education/for-providers/funding-opportunities/spp-pathway-program-services_2017-18
2	If teachers do not have their bachelor's degree, do they get no bonus?	Correct. To qualify for the bonus, a teacher must have at least a bachelor's degree and a minimum of 30 ECE hours.
3	Can the RFI be double sided pages? Are double sided pages counted as one or two pages?	The RFI can be double sided pages as long as the total number of pages are not exceeded. See page 9 of the RFI.
4	My program is a current program with the City's childcare subsidy program. Do I need to complete A & B? Also, if I do not want to apply for the Community Center space, do I complete C?	"Current programs" for this RFI refers to current SPP and Pathway providers. If an applicant is not interested in applying for a community center space, they do not have to complete Exhibit C.
5	This is a funding question. Is the eight slot minimum per classroom?	Yes.
6	Is there an assumption that the same students will attend every day; or may some students	Both SPP and the SPP Pathway programs require a certain number of instructional days per year. Because of this it would be difficult children are expected to attend every instructional day offered.

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	attend, for example, only two three days a week?	
7	Can you give us some examples of “business leadership training?”	Certificate programs at the local colleges in business leadership; specific classes in business operations; human resources; and supervision are examples.
8	As a follow-up question. What if a director has years of successful experience running a business? Can that “count” as business leadership training?	If you can provide documentation of your business experience we will take that into consideration. Additionally, directors have to meet the requirement of 30 or more ECE credit hours.
9	Are there age restrictions/requirements for SPP and Pathway?	In the RFI on page 7, it states that children must be three or four years old by August 31 of the school year.
10	What about summer programming at the Community Center?	This would be directly negotiated between the provider and the Parks & Recreation Department. These negotiations do not involve DEEL. It is unlikely that SPP classroom space would be available during the summer months. A provider can request consideration to operate if space is available and at an additional cost.
11	I have City subsidized children. Is that different funding then Pathway? Would I receive two checks?	Pathway contract payments and child care subsidy payments are administered separately. You will receive two separate checks.
12	This is a question about wrap around and summer care. Can you clarify what will be available at the Delridge Community Center?	Space will likely be available for wrap around care but may have to be offered in a different room in the building and would have to be licensed.
13	What qualifies as “after-care”?	When we use the phrase “after-care” it is any care provided before or after the six hours of SPP or Pathway.

Information Session #3 December 18, 2017

1	Can facilities funds that you reference be used for playground facilities?	Yes.
2	Can we see more information about the Teacher Scholarship program offered by SPP?	We are currently updating the materials outlining the Seattle Scholars program. Until then, we are providing a copy of the Tuition Application and an overview of the Screening and Review process. They should be located here: http://www.seattle.gov/education/for-providers/funding-opportunities/spp-pathway-program-services_2017-18
3	Where can we find the SPS salary schedule referenced in the PPT slide?	Provide a link: https://www.nctq.org/docs/Seattle_cert_non_supervisory_cn1_2016_17.pdf
4	When does the teacher salary bump occur? In other words, do we adjust their salary as	The education bonus is intended to support teacher’s salary while providing SPP services. We would expect that teachers are paid according to our SPP salary range while they are teaching during the SPP program year. Typically the program year is September through June.

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	soon as we get the contract in July or in September when school starts?	
5	I have a child care program with a toddler classroom. What do I do about my kids turning 3?	There is an option for maintaining rising 3 year olds under the continuity of care policy for SPP. They must still meet SPP eligibility criteria. See page 6 of the SPP Program Manual.
6	If we have some agency selected slots that then become vacant during the year, could we ask the City to fill that slot?	Agency-selected slots will remain the responsibility of the agency for the duration of the program year. The City can assist agencies with advertising and referrals but will not be responsible for filling agency-selected slots.
7	What are options for the families that I currently have in my center? Would they have to apply to SPP in order to stay in my center?	There is an option for new providers in the first year to "grandfather" families currently in their center. The families would still have to meet SPP eligibility criteria. There is also the option for centers to maintain children who are ineligible for SPP. See page 6 of the SPP Program Manual.
8	What amount of tuition do we charge our ineligible kids? Are we expected to charge the same amount as SPP? Or do we charge our private rate?	We do not regulate providers' rates for private pay students so you are able to charge your regular preschool rate.
9	How do we apply for facility funds referenced? Do we have to apply to SPP/Pathway first and be successful?	Yes, you have to apply to be a current SPP or Pathway provider or be a successful applicant in this RFI.
10	Are performance targets the same across all providers?	Yes.
11	How do the amounts for each performance indicate get broken out?	The total amount of Performance Pay is 25% of your total contract. That gets further divided depending the number and type of performance indicators in the contract.
12	If we are selected to become a provider are we locked in at that point? Is there an option of reconsidering and declining?	Yes, you may reconsider and decline the offer if you have been selected. You are only obligated once you sign a contract with the City.
Emails		
Date	Question	Answer
12/28/2017	Does the "Required Attachments" count toward the 10-page limit for the RFI response?	No. Attachments are outside of the 10 page limit. Only the narrative responses on Exhibit A, Section IV should not exceed 10 total pages.

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1/2/2018	in Exhibit A I am working on Section IV, the narrative part, and it states it cannot be longer than 10 pages. Are the 10 pages counted as ALL of exhibit A, or just the Section IV portion?	Only the narrative responses on Exhibit A, Section IV should not exceed 10 total pages.
1/2/2018	Since we are one agency with two locations, I will complete one Exhibit A for our overall agency and two Exhibit B's, one per site location, correct? Or does each site location need their own Exhibit A as well? And I'll also attach all pertinent licenses and EA certificate's for both locations.	<p>You will complete one Exhibit A and one Exhibit B.</p> <p>Exhibit B is an Excel workbook with each column representing a site. Column D6 indicates Site 1 and Column E6 indicates Site 2. If you need additional columns for additional sites, there is an instructions tab within the workbook.</p> <p>Yes, please include all pertinent licenses and certificates for each location.</p>
1/2/2018	I am wondering if there is still an opportunity for me to sign up to utilize the Alki or the Delridge Community Center to do Cinderella Preparatory Academy preschool business?	<p>Yes. If you are a new provider who is not currently operating SPP or Pathway, you must complete Exhibits A, B, and C. If you are a current SPP or Pathway provider you only need to complete Exhibit C.</p> <p>Please refer to the RFI pages 13-18 for more details on the Community Center Initiative which includes information on minimum qualifications (section 3.1), response materials (section 3.2) and the selection process (section 3.3).</p>